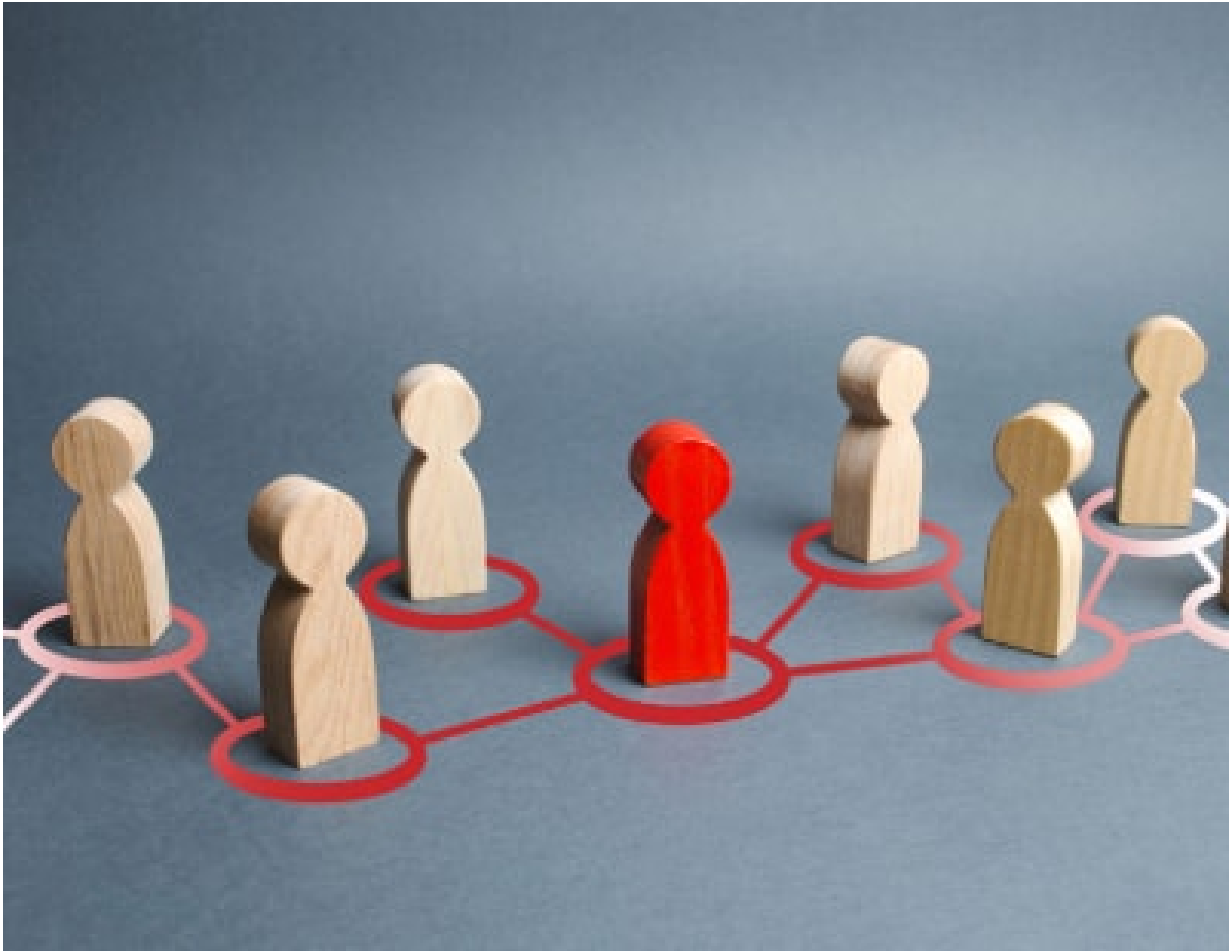


## Mortgage roundup – new hires to boost the mortgage sector

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An expert mortgage provider has grown its London team with the appointment of a new compliance manager.

largemortgageloans.com (LML), a provider of bespoke mortgage advice to high net worth (HNW) individuals, welcomes Reshad Rajabally to the team.

Rajabally joins from Connect IFA Ltd where he was Head of Risk and Quality Assurance. He has over 20 years' experience in compliance-related posts within financial services organisations, including the Bank of England, Investec Bank, Kensington Mortgages and Mantra Capital.

Rajabally will be responsible for reviewing all risk areas in the business, setting up and managing systems to mitigate risks and ensuring that all regulatory obligations are fulfilled by the team.

He will report directly to Yeliz Yusuf, LML's chief operating officer, and is a newly formed role for the mortgage broker and the first of several new roles to be created in 2022.

Due to growing client numbers, the brokerage is currently expanding its team of advisers in order to meet demand for larger mortgages, and is looking to announce further appointments in the coming months.

Commenting on his new role, Rajabally says: "This is such an exciting time to be joining the business and my role is going to be key in ensuring the business and its advisers continue to follow compliance best practice when delivering the very best service for our clients during this time of expansion."

Paul Welch, founder and chief executive officer of largemortgageloans.com, adds: "We are delighted that Reshad Rajabally has joined us in a newly created role as Compliance Manager, at a time when the business is positioning itself for growth."

"Reshad will be responsible for reviewing all areas of risk in the business, setting up and managing systems to mitigate risks and ensuring that all regulatory obligations are fulfilled by the team, and will be one of a number of appointments largemortgageloans will announce in the coming months."

**In other job news**, Standard Life Home Finance has invested in its business team with the appointment of Phil Beswick as business development manager.

Standard Life Home Finance has reported 'a significant upswing in activity' since the start of the year. Additionally, new products have been brought to market, with the Horizon 780 and 800 products launched in May. These have been supported by new industry partnerships and significant market penetration amongst advisers.

To support this momentum, Beswick will oversee broker and adviser relationships in all areas above Birmingham. Phil has seven years' experience in account management and sales across property and construction.

He comments: "I am delighted to join Standard Life Home Finance, it comes at a time when the business has gained some real momentum in the later life lending sector. I am looking forward to building strong relationships with adviser networks and brokers as well as our internal teams."

Beswick will report to Sanjay Gadhia, who is focused on advisers and brokers in the South as well as key relationships and strategic direction.

Sanjay Gadhia, national sales manager at Standard Life Home Finance, adds: "Phil's appointment comes as business continues to grow within Standard Life Home Finance. We have been operating for less than 12 months and have been able to achieve a lot in a relatively short space of time."

"With Phil on board, we will be able to continue to provide high-quality service to brokers and advisers, I am looking forward to working with Phil as we continue to progress in the second half of the year."

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