



I BRYAN HAY · FEATURED NEWS · RESIDENTIAL MORTGAGES · 05/09/2022

largemortgageloans.com continues expansion with triple adviser appointment

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largemortgageloans.com (LML), the provider of bespoke mortgage advice to high net worth (HNW) individuals, has continued its expansion by appointing three new advisers.

The firm, which is currently recruiting for a number of positions to meet increasing demand for its services, also recently appointed a new compliance manager to its growing London office.

Paul O'Neill joins from John Charcol where he was a mortgage sales team manager, running a team of seven mortgage advisers and one protection adviser.

He has nearly 10 years' experience as a mortgage and protection adviser gained through his roles at a number of banking institutions, including Barclays, Santander and Royal Bank of Scotland, as well as within the intermediary sector.

O'Neill is currently studying towards his Diploma for Financial Advice (DipFA).

Naima Mirza joins from Habito where she was a mortgage adviser. She has nearly six years' experience working with a variety of clients, in particular high net worth individuals, gained through roles with Knight Frank Finance and Dynamo/The Buy-to-Let Business.

Chris Young joins from Trussle Lab Ltd where he was a mortgage team manager, running a team of 16 advisers and associates.

He has specific experience of advising wealthy individuals, managing high net worth portfolios for a number of advisory firms including Simply Life & Mortgages Ltd and Dynamo/The Buy-to-Let Business.

Young has over 25 years' experience working within financial planning and mortgage advisory services.

LML is currently experiencing a boost in client enquiries for larger mortgages, including both commercial deals and residential loans for luxury properties.

These three latest appointments are part of a wider recruitment drive and come hot on the heels of the appointment of Reshad Rajabally as compliance manager in July.

The company is looking to announce further new recruits in the coming months.

Paul Welch (pictured), founder and CEO of largemortgageloans.com, said: "We have exciting plans in the pipeline for the business which focus on updates to our systems and technology to ensure an even smoother experience for our clients.

"But you can't underestimate the importance of excellent face-to-face customer service, something that Naima, Chris and Paul all excel at.

"Their ambition to grow and develop professionally coupled with their desire to always deliver the very highest levels of service for clients, means that they will be the perfect addition to our broker team."

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